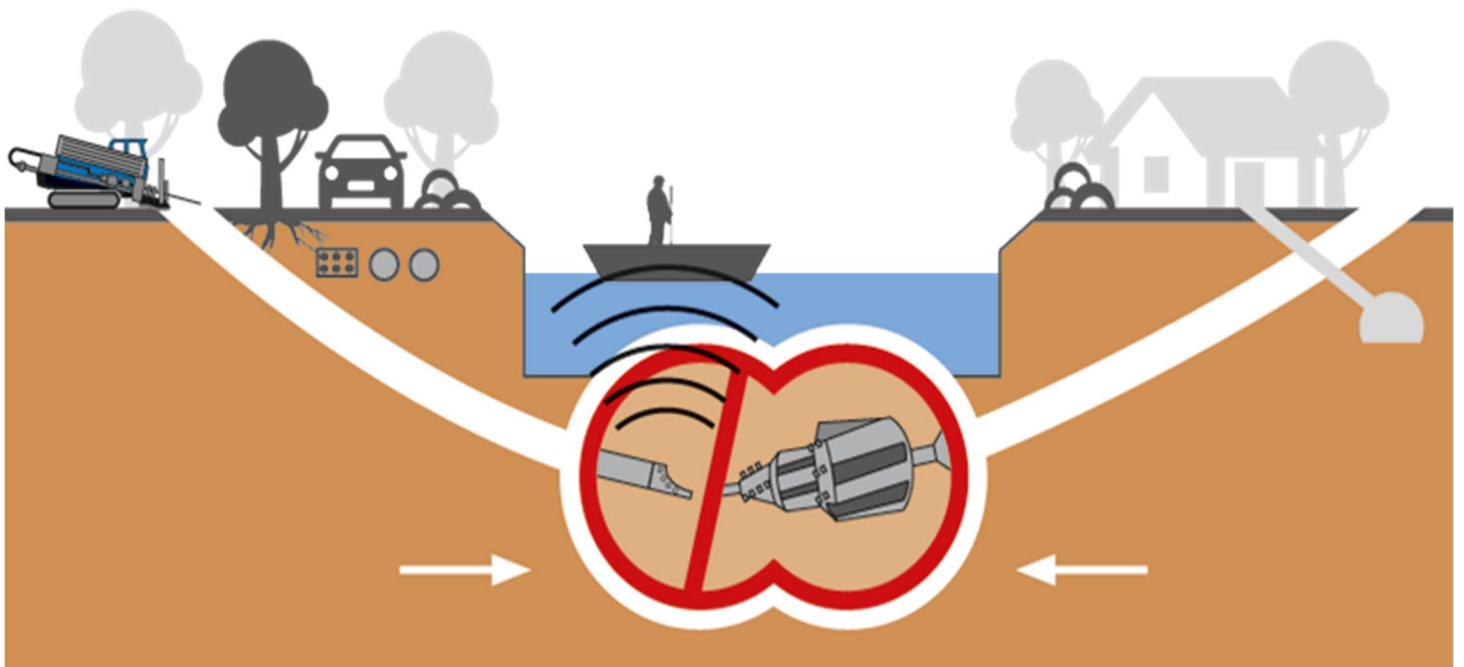




Company Profile

Singh Infratel Private Limited

ISO : 9001 : 2015 Certify Company



Introduction

Our vision

“We will help **our principals & customers succeed by understanding their needs** and by providing them **quality products and services**. We will also create **exceptional value** for our customers, associates and shareholders through **operational excellence** combined with **growth through delivery of new products & services.**”



All associates of **Singh Infratel Private Limited** are committed to:

- ✓ **Understanding** our **customer's expectations** for the products and services we offer.
- ✓ **Meeting or exceeding** those **expectations** utilizing **continuous improvement** processes.
- ✓ **Measuring** our **performance** in meeting those expectations.

About us

Singh Infratel Private Limited incorporated in year 2008 by its own CMD Mr. Ajay Kumar Singh with his group of Professionals, initially it started by the Name of Global Engicon Project Private Limited. In year 2012, is now one of India's fastest growing construction conglomerates focused on creating nationally important infrastructure assets in. Singh Infratel Private Limited activity areas include turnkey responsibility for Infrastructures. Singh Infratel Private Limited has a unique business model, with proven expertise in innovative thinking, Project and Cost Management. We are focused on delivering high quality work within budgeted time and costs, as evident in the various accolades and repeat business.

Singh Infratel Private Limited undertakes project engineering, turnkey & construction contracts in 'Telecom Infrastructure Development' & 'Electrical (UG) Cable Laying, Pipe laying & Trenchless solution for Construction Industry sector requiring high technical knowledge and quality workmanship.

We continuously strive to be our customer's Preferred Partner for providing solutions for their requirements and we guarantee your satisfaction! Our goal is to develop a long term and mutually beneficial partnerships with progressive companies who demand the highest level of quality and professionalism.

Our highly qualified staffs are continuously trained in today's evolving standards, platforms and technologies. We are a team of technical expertise & managerial personnel with rich & vast experience and dedication to quality in their fields along with young dynamic engineers with confluence of latest techniques & technology has enable to undertake any challenging jobs including turnkey projects.

To that end, we conduct the following types of activities:

- 🚧 **Trenchless Experts for Laying**
 - Optical Fiber Cable
 - Water Pipeline
 - Electric Cable
 - Copper Cable
 - Gas Pipeline
- 🚧 **Trunky Projects: Trunky Infrastructures Installation**
- 🚧 **Real Estate Projects**
- 🚧 **Horizontal Directional Drilling (HDD)**
- 🚧 **Micro-tunneling**
- 🚧 **Pipe Bursting**
- 🚧 **Pipe Ramming**
- 🚧 **Jacking**
- 🚧 **Auger Boring**
- 🚧 **Pipe Rehabilitation**
- 🚧 **Direct Buried Cable**
- 🚧 **Moleing**
- 🚧 **GPR Survey**
- 🚧 **Turnkey Infrastructure Installation**
- 🚧 **OFC laying**



Our Values

We believe in transparency in every sector of our business with integrity, reliability, commitment and fairness being the chief corner stones of our core values. We believe in the growth and empowerment of all our employees. We believe and promote fairness in value for money in our sales, workmanship and after sales support to all our customers based on a mutual beneficial relationship.

Singh Infratel Private Limited will be the Leading **PAN India Provider to Telecom Operators of Passive Telecom Infrastructure products and services** for Development of their Networks.

Electrical UG Cable laying for Electrical/ Power distribution companies
Pipe Line laying for **"Petroleum & City Gas distribution companies** for
Intra-city & Inter-city Piped CNG/LPG & Petroleum Products
transportation.

Pipe Line laying for **Water, Sewer & Infrastructure**
Building companies for strengthening local network &
infrastructure for improving public life.

Team Strengths

Decorated, well-experienced, Business Managers constituting a mature and well-integrated management.

Technical customer support engineers who are engineering professionals with wide experience and technical know-how selected after rigorous background analysis.

Capable marketing / sales professional

Having our on-roll labour staff for Cabling, Conducting, Installation & Service projects



Technical Capabilities & Functionality

Our highly qualified staffs are continuously trained in today's evolving standards, platforms and technologies. We are a team of technical expertise & managerial personnel with rich & vast experience and dedication to quality in their fields along with young dynamic engineers with confluence of latest techniques & technology has enable to undertake any challenging jobs including turnkey projects.

At **Singh Infratel Private Limited**, we encourage site visits. For us there's no better way to quickly see what's happening at your facility and to begin to determine right away how we can solve your challenges. Our consultative, collaborative partnership-process includes:

- Initial site visit
- On-site study and assessment
- Solution recommendation, discussion, advocacy, and implementation
- Solution assessment and measurement
- Continuing service program: monitoring, measurement, consultation.



Products & Services

We “Singh Infratel Private Limited” are service partner for **“OFC, Electrical UG Cable & Pipeline Laying Projects”** & **“Cost effective Trenchless crossing solutions”**.

Whether your company is established or emerging, large or small, global or regional, Singh Infratel Private Limited can create customized solutions to fit your needs, your time- table, and your budget.

Pipeline laying & TRENCHLESS Solutions

We can lay any type of Pipeline beneath any surface features from Rivers, Runways, Railways, Roads & Buildings using Trenchless Crossing methodology ensuring minimal disruption to the environment & minimum disruption to above ground surfaces.

We have established very good reputation to undertake projects related to “Petroleum & Gas Pipe Line laying” for “City Gas distribution” & for Intra-city & Inter-city Piped CNG/LNG transportation, Water/Jal Board & Sewer Pipe Line laying.

We have our own fleet of HDD machines & can also arrange latest equipment's for Pipe Jacking, Auger Boring & Micro Tunnelling for Trenchless jobs.



Electrical UG Cable Laying Jobs

We have our own HDD (Trenchless) machines from world's leading manufacturers DW/TSX, Vermeer, Apollo and others for Trenchless UG Cable laying jobs. (Details of the HDD resources are given in the Appendix E for your ready reference)

Have our own teams for most of the activities of Electrical Projects i.e., site-supervision, cable laying, cable joining, etc. Also have for manpower for Open/Trenching/Moiling/ Cable joining & other related activities.



OFC & Copper laying & AMC (O&M) Jobs

Fiber route survey & report preparation

Trenching/ Moiling/ Trenchless Laying & crossing
solutions/ Blowing/ Splicing/ Testing etc.

We have our own HDD machines from world's leading manufacturer i.e. DW/TSX China for Trenchless jobs.



We have our own teams, Plant & machinaries/ tools required for DIT/ Blowing, Splicing & OTDR Testing, etc.

In-building work for Tower
Erection/Broadband/ FTTH etc..

AMC/ O&M work for up-keeps of OFC
routes.



Expertise in Trenchless Technology

In the late Year, the installation of underground utilities in India was revolutionized by the introduction of trenchless technology and specifically Horizontal Directional Drilling (HDD).

It was now possible to install underground utilities without the on surface conditions. This is accomplished by drilling a bore underground and pulling the utility through it.

Trenchless Technology is useful for installing all sub surface lines like

- ✓ Water & Sewer line Installations
- ✓ Oil & Gas Pipelines
- ✓ Electric UG cable installation
- ✓ Telecom Lines
- ✓ NH Crossing
- ✓ Railway crossing
- ✓ In busy & congested roads of cities
- ✓ Airport runways
- ✓ River crossing



The company owns latest and wide range of machinery from leading manufacturers of world and capable to provide end-to-end solution for all underground infrastructures installations and allied civil and electrical works.

Our Growth and Development

As we grow, we want to grow right.

For example, we recognize that we have to be in constant touch with our stakeholders to ensure market knowledge at all times. This is the nature of the channels we deal with. Also, we intend to build our management team correctly. We need the right people in the right place at the right time if we are to

ensure optimum growth. We intend to develop our team so that our people can grow as the company grows -- a mutually beneficial relationship.



Our business strategy will revolve around the need to provide quality information to our various target clients/customers, in the process fully satisfying their needs. This shall be undertaken through recruitment of a professional marketing research and business consultancy team and the production of good quality reports designed to cater to the client's needs.

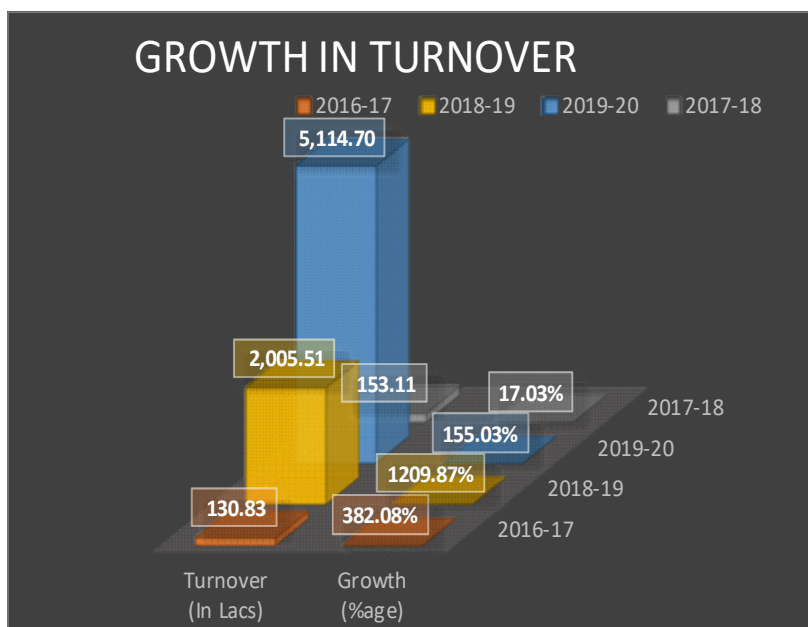
In a nutshell, we don't just intend to market and sell our service, but to market and sell customized information, solutions and a total-quality environment. This will ensure we establish a reputable corporate image.



Below is the analytical analysis represent how we will grow continuously: -

Revenue Analysis: -

Year	Turnover (In Lacs)	Growth (%age)
2016-17	130.83	382.08%
2017-18	153.11	17.03%
2018-19	2,005.51	1209.87%
2019-20	5,114.70	155.03%



Order Intake

In the Previous Years (2019-20) we have order in hand of **Rs. 8,241.94 Lacs** and in the current years (2020-21) we have order in hand as on date is **Rs. 19,884.42 Lacs**. Hence our grow in terms of order intake is **58.55%**.

Our estimated and forecast turnover in the current financial year will be around Rs. **200 crores**.

We will be achieving our said target of turnover i.e. Rs. 200 crores in current years because our mission statement is ***“We endeavour to understand our customers business so we will able to offer comprehensive solutions to their problems”***



Our Investments

In Plant and Machinery:

HDD Machines – 45 Nos.

Splicing Machine – 40 Nos.

Automatic Hume pipe joint – 1 Nos.

Hydra Crane – 10 Nos.

DG Sets – 11 Nos.

Compressor Machine – 10 Nos.

JCB Machine - 20 Nos

In Other Machinery (Trucks and Tractors):

Truck – 45 Nos.

Tractor – 40 Nos.

Bike – 300 Nos.

Four Wheelers – 50 Nos.

Manpower:

High skilled – 75 Employees

Skilled – 400 Employees

Semi-Skilled – 500 Employees

Qualified Engineers – 50 Employees

Our Experiences

Completed Projects: -

Bharti Airtel Limited : 8088 KM

IP-1 For Bharti Airtel (VTL) : 915 KM

BBNL Jharkhand & Odisha (PGCIL Projects): 4055 KM

BBNL Bihar (VTL) : 3606 KM

BSNL : 3145 KM

Vodafone : 2400 KM

Idea : 1500 KM

Reliance Jio Infocom Ltd. : 2300 KM

Mahanagar Gas Projects : 40 KM – Mumbai – MDPE Pipe Laying

On Going Projects: -

Bharti Airtel Limited : 4800 KM (Jharkhand, Bihar, W.B., Uttarakhand,

(Telesonic Networks Limited) Odisha, Rajasthan)

Jharkhand Communication Network Limited (HFCL) : 4500 KM

Gas Project : 150 KM (Arrah, Ranchi and Varanasi)

BSNL Orissa : 110 KM

LIST OF REPUTED CUSTOMERS OUT OF MANY



Bharti Airtel Ltd.



Reliance Jio Infocom Ltd.



Bharat Sanchar Nigam Ltd.



Power Grid Corporation India Ltd.



Bharat Broadband Network Ltd.



Himachal Futuristic Communications Ltd.



Aircel



Vodafone



IndianOil



Idea



Public Health Engineering Department



Mahanagar Gas Ltd.



Jharkhand Bijli Vitran Nigam Ltd.



Registered Office

Singh Bhawan,
Sarweshwari Nagar, Itki Road,
Post – Hehal, Ranchi – 834 005,
Jharkhand, India

Corporate offices

MIG -D21, Harmu Housing Colony,
Behind Harmu Ground,
Post – Harmu, Ranchi – 834 002,
Jharkhand, India

Offices in other States

Bhubaneshwar, Mumbai, Patna, New Delhi, Asansol, Jaipur, Lucknow, Dwarka (New Delhi), Kolkata, Arrah, Varanasi.

Other Details

Income Tax Registration-PAN	AAECG1216B
GSTIN No	10AAECG1216B2ZO
	20AAECG1216B1ZO
	21AAECG1216B1ZM
Tax Deduction Account No (TAN)	RCHS05134D
EPFO No.	JH/32380
ESIC No.	60001570870000606
Road Construction Department	10741190917 (Class 1)
CIN	U45100JH2011PTC014679

Our Bankers



State Bank of India



Axis Bank Limited

Our Group of Companies



M/s Ajay Kumar Singh



Lovely World Entertainment



RDS Agri Private Limited

Contact Us

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